Acquisition of Marathon Oil Norge AS completed
- Closing on Oct 15, 2014 as per plan
- Integration process completed in 4 ½ months

Development Projects
- Bøyla to commence production early in 2015
- Ivar Aasen development on schedule
- Johan Sverdrup Impact Assessment submitted after the quarter, unitisation negotiations ongoing

Financing
- Rights issue of NOK 3bn completed this summer
- Signed the USD 3bn RBL facility
- Drew 2.65 bn on the RBL at closing and repaid the outstanding amount on the RCF facility
- Exercised the call option on bond DETNOR01

Ceremony on the Alvheim FPSO
SHORT-TERM PRIORITIES

Drive Execution and Build Optionality

Drive execution:
- Deliver Ivar Aasen
- Maximise value from the Alvheim area
- Secure position in Sverdrup unitisation
- Ensure successful integration of MONAS

Build optionality:
- Continue to optimise the capital structure
- Cost efficiency
- Long-term reserve replacement strategy
STRATEGIC DIRECTION

Det norske way

- Value driven and disciplined in everything we do
- Focused around our core areas
- Efficient in how we run our operations
- Agile and flexible in the way we are organised
Financials
Q3 2014
# FINANCIALS

## Statement of Income

<table>
<thead>
<tr>
<th>Income statement (NOK mill)</th>
<th>Q3 2014</th>
<th>Q3 2013</th>
<th>Q2 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>112</td>
<td>324</td>
<td>454</td>
</tr>
<tr>
<td>Production costs</td>
<td>48</td>
<td>53</td>
<td>45</td>
</tr>
<tr>
<td>Payroll and payroll-related expenses</td>
<td>(52)</td>
<td>4</td>
<td>5</td>
</tr>
<tr>
<td>Other operating expenses</td>
<td>71</td>
<td>25</td>
<td>79</td>
</tr>
<tr>
<td><strong>EBITDAX</strong></td>
<td>45</td>
<td>241</td>
<td>325</td>
</tr>
<tr>
<td>Exploration expenses</td>
<td>426</td>
<td>588</td>
<td>123</td>
</tr>
<tr>
<td><strong>EBITDA</strong></td>
<td>(381)</td>
<td>(348)</td>
<td>202</td>
</tr>
<tr>
<td>Depreciation</td>
<td>172</td>
<td>164</td>
<td>82</td>
</tr>
<tr>
<td>Impairment losses</td>
<td>0</td>
<td>7</td>
<td>-</td>
</tr>
<tr>
<td><strong>Operating profit/loss (EBIT)</strong></td>
<td>(552)</td>
<td>(518)</td>
<td>119</td>
</tr>
<tr>
<td>Net financial items</td>
<td>(184)</td>
<td>(131)</td>
<td>(146)</td>
</tr>
<tr>
<td><strong>Profit/loss before taxes</strong></td>
<td>(736)</td>
<td>(649)</td>
<td>(27)</td>
</tr>
<tr>
<td>Tax income</td>
<td>633</td>
<td>491</td>
<td>193</td>
</tr>
<tr>
<td><strong>Net profit/loss</strong></td>
<td>(104)</td>
<td>(158)</td>
<td>167</td>
</tr>
</tbody>
</table>
## Statement of Financial Position

<table>
<thead>
<tr>
<th>Assets (NOK mill)</th>
<th>30.09.14</th>
<th>30.09.13</th>
<th>30.06.14</th>
<th>Equity and Liabilities (NOK mill)</th>
<th>30.09.14</th>
<th>30.09.13</th>
<th>30.06.14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intangible assets</td>
<td>3 128</td>
<td>3 342</td>
<td>2 949</td>
<td>Equity</td>
<td>6 206</td>
<td>3 516</td>
<td>3 339</td>
</tr>
<tr>
<td>Property, plant and equipment</td>
<td>4 700</td>
<td>2 651</td>
<td>4 105</td>
<td>Other provisions for liabilities incl. P&amp;A (long)</td>
<td>895</td>
<td>1 020</td>
<td>928</td>
</tr>
<tr>
<td>Calculated tax receivables (long)</td>
<td>0</td>
<td>1 057</td>
<td>415</td>
<td>Bonds (long)</td>
<td>1 883</td>
<td>2 473</td>
<td>2 477</td>
</tr>
<tr>
<td>Deferred tax asset</td>
<td>996</td>
<td>0</td>
<td>820</td>
<td>Revolving credit facility</td>
<td>2 616</td>
<td>1 324</td>
<td>2 470</td>
</tr>
<tr>
<td>Receivables and other assets</td>
<td>1 507</td>
<td>916</td>
<td>1 221</td>
<td>Exploration facility</td>
<td>1 186</td>
<td>975</td>
<td>1 184</td>
</tr>
<tr>
<td>Calculated tax receivables (short)</td>
<td>2 274</td>
<td>1 288</td>
<td>1 421</td>
<td>Bonds (short)</td>
<td>600</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>2 870</td>
<td>835</td>
<td>966</td>
<td>Creditors, other current liabilities incl. P&amp;A (short)</td>
<td>2 090</td>
<td>1 380</td>
<td>1 499</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>15 476</td>
<td>10 689</td>
<td>11 898</td>
<td><strong>Total Equity and Liabilities</strong></td>
<td>15 476</td>
<td>10 689</td>
<td>11 898</td>
</tr>
</tbody>
</table>
FINANCIALS
MONAS Unaudited Cash Flow 01.01.14 - 30.09.14

CF OPS: 4.8 NOKbn

CF INV: 5.3 NOKbn

CF FIN: (6.3) NOKbn

Note: NGAAP accounting principles
## FINANCIALS

Unaudited Pro-forma Balance Sheet per Sept. 30

<table>
<thead>
<tr>
<th>Assets (NOKbn)</th>
<th>DETNOR</th>
<th>MONAS</th>
<th>PPA &amp; adjust.</th>
<th>Group</th>
</tr>
</thead>
<tbody>
<tr>
<td>Goodwill</td>
<td>0.32</td>
<td>-</td>
<td>9.80</td>
<td>10.12</td>
</tr>
<tr>
<td>Deferred tax asset</td>
<td>1.00</td>
<td>-</td>
<td>(1.00)</td>
<td>-</td>
</tr>
<tr>
<td>Other intangible assets</td>
<td>2.81</td>
<td>0.25</td>
<td>3.67</td>
<td>6.73</td>
</tr>
<tr>
<td>Tangible fixed assets</td>
<td>4.70</td>
<td>8.34</td>
<td>2.92</td>
<td>15.96</td>
</tr>
<tr>
<td>Financial assets</td>
<td>0.38</td>
<td>-</td>
<td>-</td>
<td>0.38</td>
</tr>
<tr>
<td>Cash &amp; cash equivalents</td>
<td>2.87</td>
<td>4.22</td>
<td>-</td>
<td>7.09</td>
</tr>
<tr>
<td>Other current assets</td>
<td>3.40</td>
<td>1.56</td>
<td>(0.78)</td>
<td>4.19</td>
</tr>
<tr>
<td>Total Assets</td>
<td>15.48</td>
<td>14.37</td>
<td>14.61</td>
<td>44.46</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Equity and Liabilities (NOKbn)</th>
<th>DETNOR</th>
<th>MONAS</th>
<th>PPA &amp; adjust.</th>
<th>Pro forma</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equity</td>
<td>6.21</td>
<td>0.10</td>
<td>(0.10)</td>
<td>6.21</td>
</tr>
<tr>
<td>Deferred taxes</td>
<td>-</td>
<td>1.37</td>
<td>5.72</td>
<td>7.09</td>
</tr>
<tr>
<td>Other LT provisions for liabilities</td>
<td>0.85</td>
<td>2.50</td>
<td>-</td>
<td>3.35</td>
</tr>
<tr>
<td>Non-current liabilities</td>
<td>4.54</td>
<td>-</td>
<td>13.91</td>
<td>18.46</td>
</tr>
<tr>
<td>Tax payable</td>
<td>-</td>
<td>6.56</td>
<td>(2.57)</td>
<td>4.00</td>
</tr>
<tr>
<td>Other current liabilities</td>
<td>3.88</td>
<td>3.84</td>
<td>(2.34)</td>
<td>5.37</td>
</tr>
<tr>
<td>Total Equity and Liabilities</td>
<td>15.48</td>
<td>14.37</td>
<td>14.61</td>
<td>44.46</td>
</tr>
</tbody>
</table>
FINANCIALS

Pro-forma Net Interest-bearing Debt per Sept. 30

- Bank debt: 16.5 NOKbn
- Bond debt: 2.5 NOKbn
- Exploration facility: 1.2 NOKbn
- Cash & Cash equivalents: (7.1) NOKbn
- Exploration tax refund ‘14: (1.4) NOKbn
- Net interest-bearing debt: 11.7 NOKbn
FINANCIALS
Debt financing

Committed and uncommitted debt financing

End of Year (MUSD*)

<table>
<thead>
<tr>
<th>Year</th>
<th>Bond &quot;DETNOR01&quot;</th>
<th>Bond &quot;DETNOR02&quot;</th>
<th>RCF</th>
<th>RBL</th>
<th>Accordion</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>500</td>
<td>200</td>
<td>50</td>
<td>300</td>
<td>100</td>
</tr>
<tr>
<td>2013</td>
<td>317</td>
<td>100</td>
<td>100</td>
<td>317</td>
<td>100</td>
</tr>
<tr>
<td>2014</td>
<td>317</td>
<td>100</td>
<td>100</td>
<td>317</td>
<td>100</td>
</tr>
</tbody>
</table>

Funding secured for current programme

- **USD 3.0 bn reserve based lending (RBL) facility**
  - 17 bank consortium led by DNB, BNP Paribas, Nordea and SEB
  - Senior seven-year facility
  - Drawn USD 2.65 bn at closing
  - Improved terms versus previous credit facility:
    - LIBOR plus a margin of 2.75%, plus a utilisation fee of 0.25%/0.5% based on the amount drawn under the facility
  - Covenants
    - Leverage ratio
    - Interest cover ratio
  - The facility includes an additional USD 1.0 billion uncommitted accordion option

- Exercised the DETNOR 01 call option and raised NOK 3bn in equity during the quarter
**Financial Risk Management**

- Increased exposure to commodity price volatility
- No commodity hedges currently established, but some cross-currency in place
- Det norske closely monitors its risk exposure and assesses risk-reducing measures incl.:
  - Hedging
  - Loss of production insurance
PRODUCTION

Det norske’s Producing Assets

- **The Greater Alvheim area**  
  (Alvheim incl. Boa, Volund & Vilje)
  - Production from Alvheim not accounted for in the first three quarters of 2014, as the acquisition of MONAS closed in Q4 (15/10)
  - Deal effective from 01.01.2014, so the operational performance from these assets will be reflected in the Q4 financial statements
  - Around 90% oil

- **Other producing assets**
  - Jette, Jotun, Varg and Atla
PRODUCTION

Actual and Forecasted Production

**Net Actual Production (including MONAS)**

- Det norske’s production in the first nine months was 2,641 barrels per day
- Net production from the Greater Alvheim area (ex-MONAS) has averaged 65,400 boepd in the first nine months of 2014
  - Not accounted for until the closing date 15/10
  - Planned FPSO shut-in in Q3 completed according to schedule
- Expecting stable production from the Greater Alvheim area through Q4
- Preliminary 2015 production guidance:
  - 58 - 63 kboepd
Development Projects
Q3 2014
**BØYLA**

**Bøyla production to commence in Q1 2015**

- Project on schedule for a Q1 start-up
  - January 2015 most likely given weather conditions in line with seasonal norms
- Diving campaign ongoing
- The Alvheim FPSO is ready to receive Bøyla production
Development on Track

- 2012
  - H1
  - H2
  - Concept selection
  - FEED studies
  - PDO approval
- 2013
  - H1
  - H2
  - Unitisation Agreement
  - Construction of jacket
  - Construction of topside
  - Construction of LQ
  - Maersk Interceptor to Norway
  - Drilling of geo-pilots
  - Jacket lifted into place
  - Drilling of production wells
  - Topside to leave SMOE yard
  - Installation of topside
  - Installation of living quarters
  - Hook-up and commissioning
- 2014
  - H1
  - H2
  - Production start-up
- 2015
  - H1
  - H2
- 2016
  - H1
  - H2

Ivar Aasen development concept
Maersk Interceptor Arrived in Norway

The CJ70 rig arrived at outside Stavanger the morning of 10 October. Preparation, mobilisation and testing is ongoing. Drilling of geo-pilot wells is expected to commence early 2015.
Fourth Jacket Roll-up Completed

Fourth roll-up finalised 25 September, ahead of schedule

The last two roll-ups (bottom sections) scheduled for Q4

Jacket construction expected to be completed during the first quarter of 2015, before being transported to Norway
IVAR AASEN

Topside and LQ Construction Progressing Well

- Blasting and painting of cellar deck
- Shell & Tube Heat Exchanges
- Piping fabrication
- Construction progressing according to plan
- Inlet and test separators
- LQ Levels 1 & 2 beginning to take shape
Impact Assessment submitted
- Submitted on Monday 3 November, as a part of the PDO that will be reviewed by the Norwegian Parliament during the 2015 spring session
- Production start-up planned for 2019
- Between 1.8-2.9 bn boe (95% oil, 5% rich gas)

A real giant
- The most profitable industrial projects for the Norwegian society in decades
- Approx. 51,000 FTEs employed in the development phase and approx. 3,400 in the operations phase

First phase
- First phase capex estimated to between NOK 100-120bn – estimated production of 315-380 kboepd
- More than 70% of the total resources can be produced from the first phase facilities

Future phases
- No concept or investment decision made with regards to future phases, and estimates for future phases are therefore largely uncertain
- Preliminary estimates indicate full-field capex in the range of NOK 170-220bn, with a plateau production of 550-650 kboepd
EXPLORATION

Exploration Results

- **Garantiana II**
  - Successful appraisal and exploration drilling
  - Updated resource range in PL 554: 40-90 mmboe
  - The appraisal well encountered a gross oil column of 120 metres with good reservoir quality
  - Side-track to the Akkar prospect encountered a 12 metre net oil column. Estimated recoverable resources proved by the well is about 3 mmboe
  - Det norske holds 10% in PL 554

- **Dry wells at Heimdalshø and Kvitvola**

- **Gohta II**
  - Confirmed presence of oil and gas
  - The test of the gas zone was successful, whereas the test in the oil zone was inconclusive due to seal issues
  - No changes made to the resource estimate
  - Det norske holds 40% in PL 492
Prioritising near field exploration (ILX) in 2015
- Mature existing discoveries
- Value creation from tie-back candidates

Exploration strategy
- Currently revisiting the exploration strategy in light of the Marathon acquisition

1 Consider further drilling on PL 272 after finalised evaluation of Askja wells and results from the Krafla North & Main
2 Statoil estimates
3 Drilling of the Løvstakken prospect in connection with the geo-pilot drilling on Ivar Aasen
Outlook
Q3 2014
OUTLOOK

Summary and Outlook

- **Business development**
  - Continue the post closing integration work
  - Maintain aggressive portfolio optimisation through business development

- **Financial**
  - Exercised the call option for bond DETNOR01, settled 4 November
  - Drew USD 2.65bn on the RBL facility and repaid the RCF facility at closing
  - Secured the financing of the current work programme until first production from the Johan Sverdrup field
  - Continue to optimise the capital structure of the company going forward

- **Field developments**
  - Revisit Alvheim area investment program to realise upsides
  - Finalise the Bøyla development
  - Ivar Aasen progressing according to plan
  - Johan Sverdrup unitisation negotiations ongoing, PDO submittal in Q1 2015

- **Exploration**
  - 5 – 7 wells in 2015
  - Revisit exploration strategy in light of Marathon acquisition