

AKER BP ASA

Pareto Securities' 24th annual
Oil & Offshore Conference

Karl Johnny Hersvik, CEO
September 13, 2017



Disclaimer

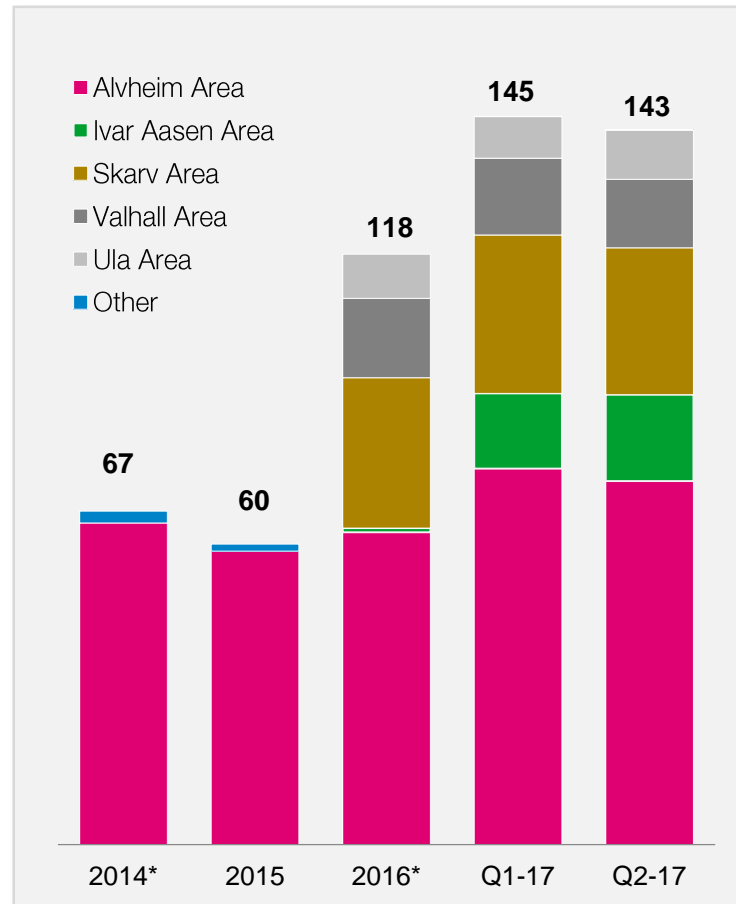
This Document includes and is based, inter alia, on forward-looking information and statements that are subject to risks and uncertainties that could cause actual results to differ. These statements and this Document are based on current expectations, estimates and projections about global economic conditions, the economic conditions of the regions and industries that are major markets for Aker BP ASA's lines of business. These expectations, estimates and projections are generally identifiable by statements containing words such as "expects", "believes", "estimates" or similar expressions. Important factors that could cause actual results to differ materially from those expectations include, among others, economic and market conditions in the geographic areas and industries that are or will be major markets for Aker BP ASA's businesses, oil prices, market acceptance of new products and services, changes in governmental regulations, interest rates, fluctuations in currency exchange rates and such other factors as may be discussed from time to time in the Document. Although Aker BP ASA believes that its expectations and the Document are based upon reasonable assumptions, it can give no assurance that those expectations will be achieved or that the actual results will be as set out in the Document. Aker BP ASA is making no representation or warranty, expressed or implied, as to the accuracy, reliability or completeness of the Document, and neither Aker BP ASA nor any of its directors, officers or employees will have any liability to you or any other persons resulting from your use.

COMPANY SNAPSHOT

Aker BP ASA at a glance

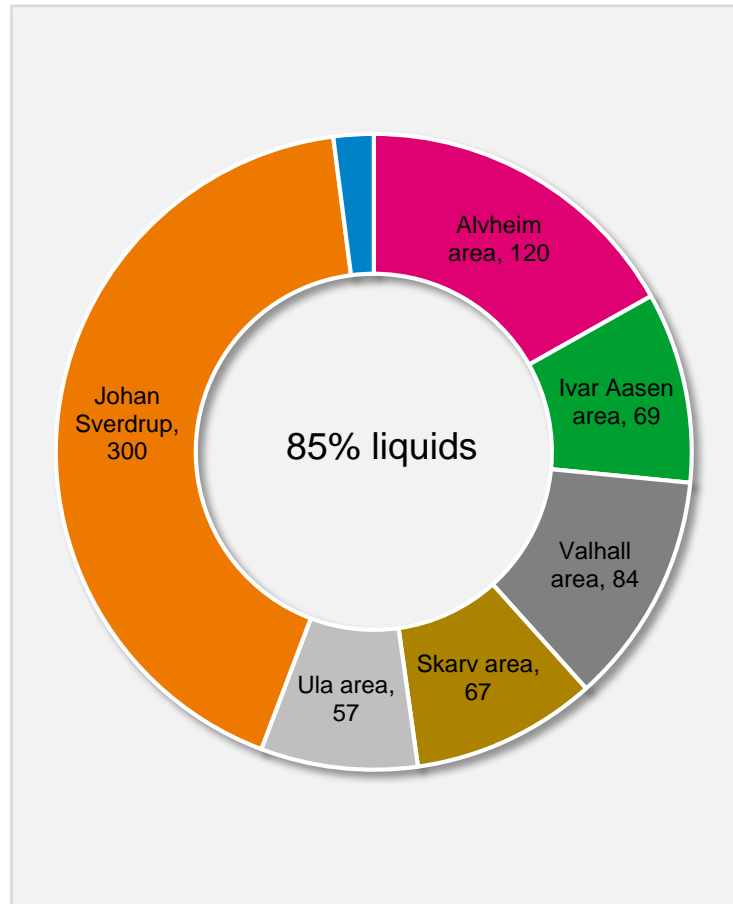
Net production

1,000 boe per day



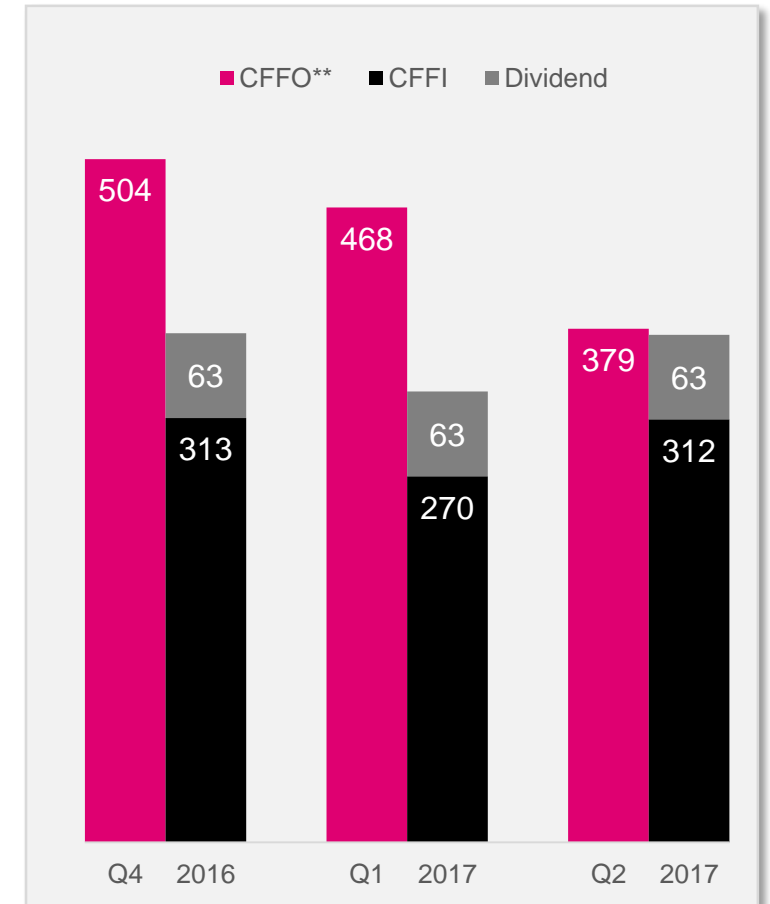
2P reserves 711 million boe

Per 31.12.2016



Strong cash flow

USD million

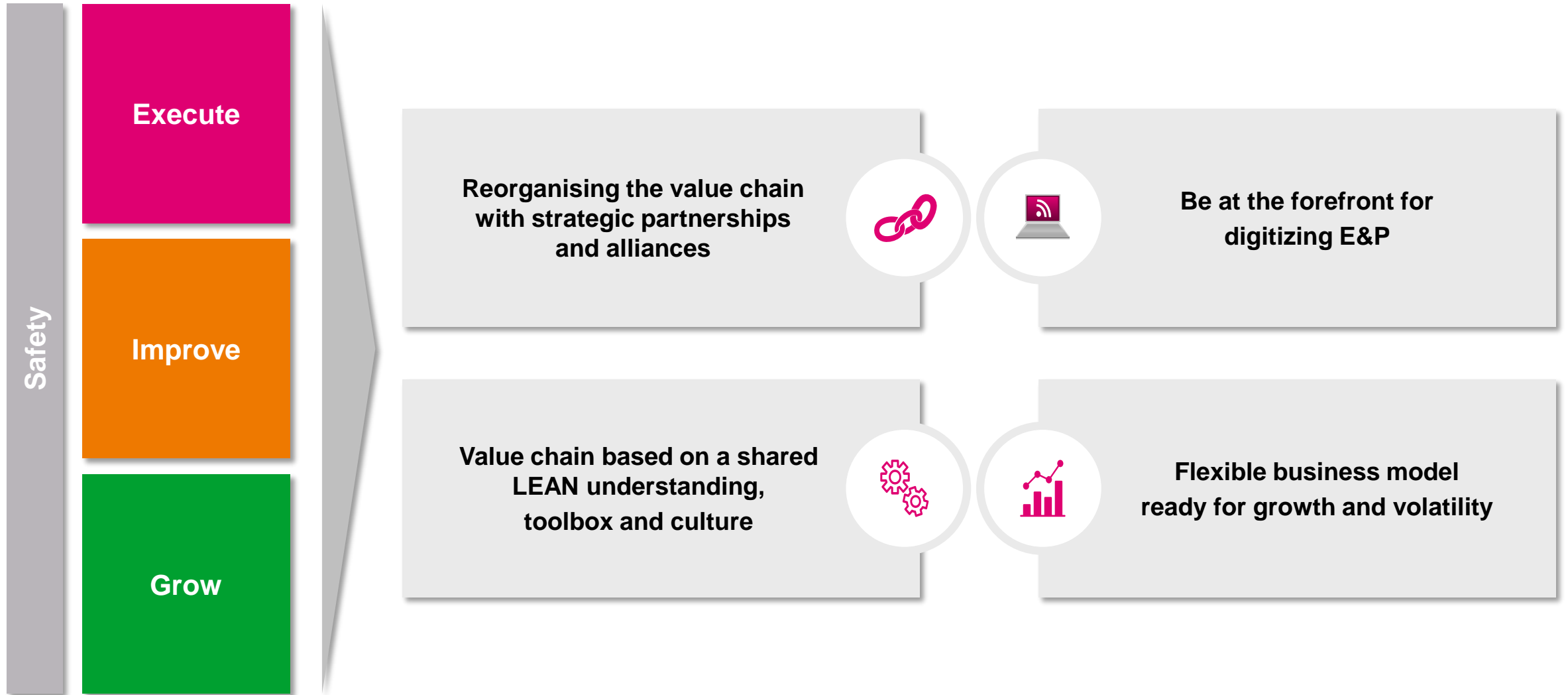


STRATEGIC AMBITION

Create the leading offshore independent E&P company



Strategic toolbox

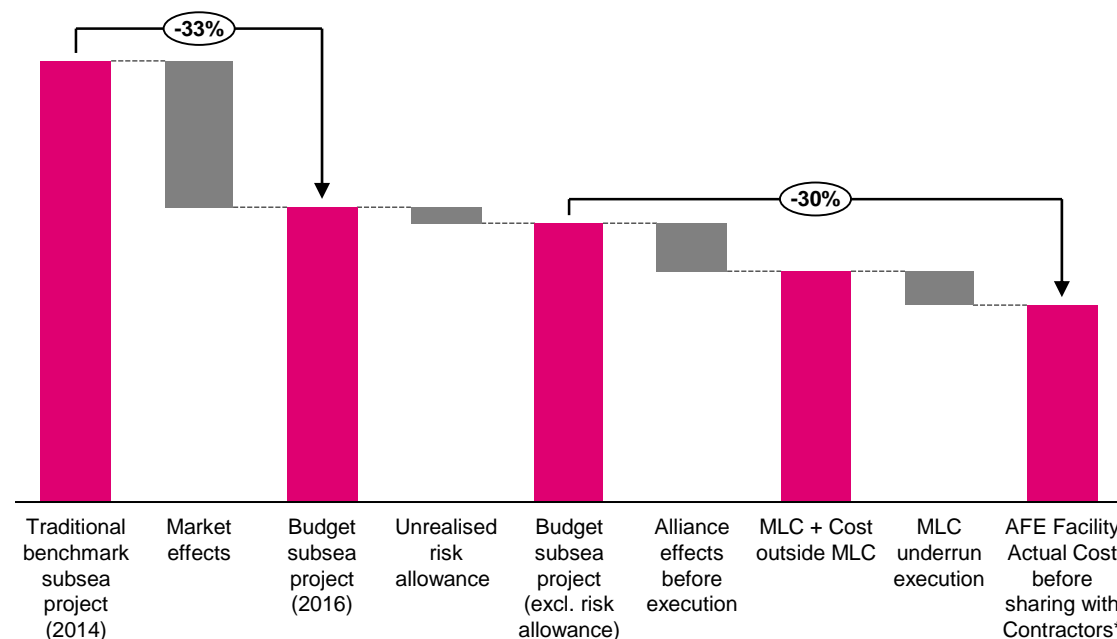


Working together with suppliers through strategic partnerships

- Project delivery model targeting to reduce engineering hours per ton platform by 50% and a 25% reduction in execution time
- One integrated organization with common KPIs and incentives
 - Sharing of risk, both upside and downside
- Increase flow efficiency and reduce costs by avoiding rework and continuously improving
- Goal to sanction new stand-alone projects at break-even prices below 35 USD/boe
- Alliances established for subsea and fixed facilities

Volund infill project subsea alliance

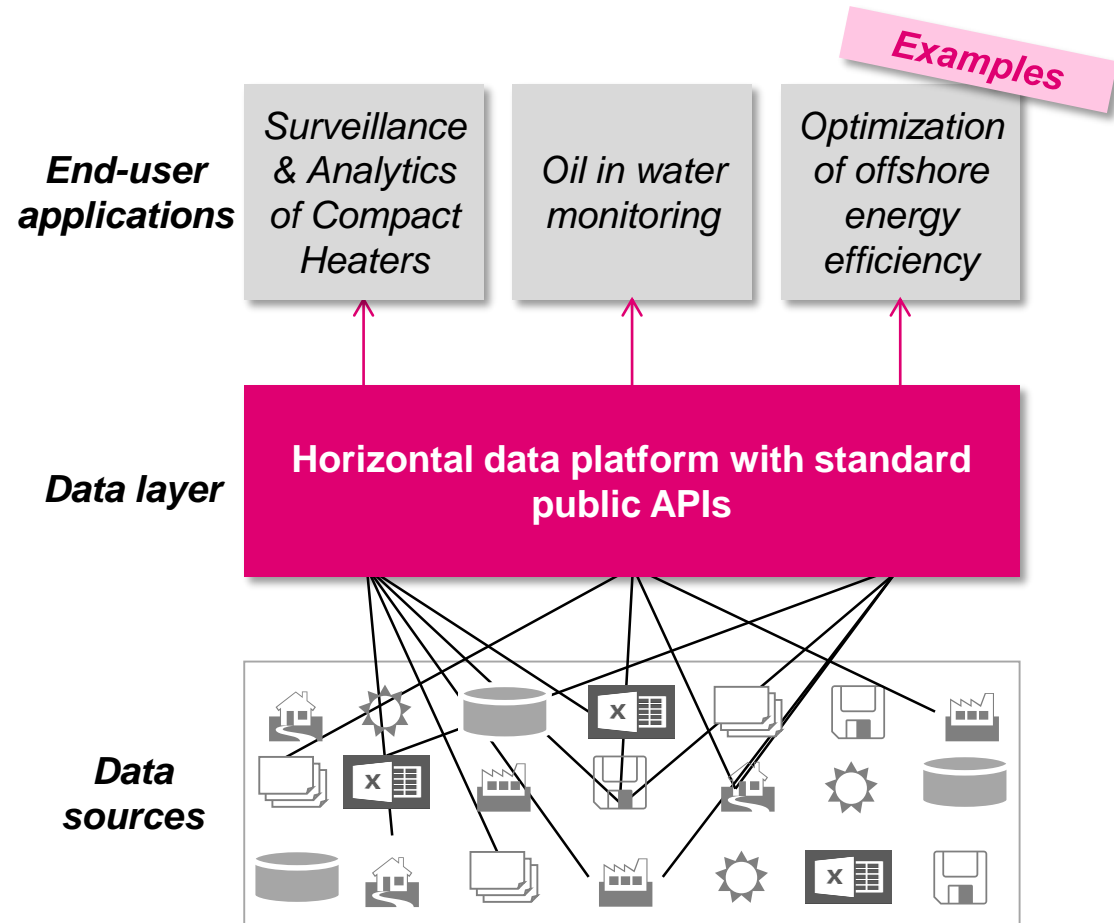
- Zero incidents
- Project executed in 13 months vs 22 months “traditional”
- Total alliance effect from DG2 to first oil -30%
- Best in class offshore campaign



DIGITALIZATION

Working towards our vision of a fully digitized value chain

Testing concrete use cases on new data platform...

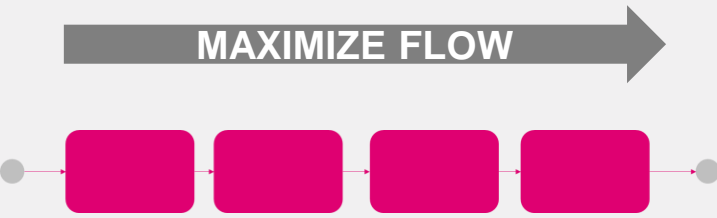


...and progressing key digital initiatives



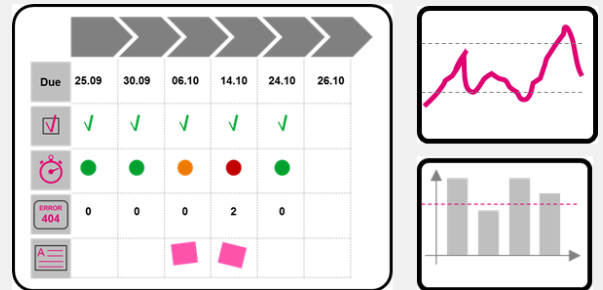
Flow efficiency embedded in operational strategy

1 Develop flow efficient value streams



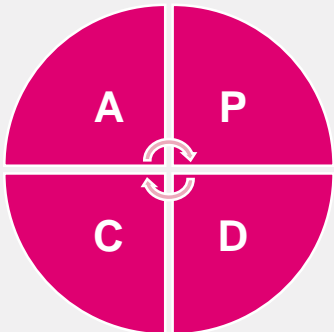
Our value streams deliver what the **customer** wants, at the right time, amount and quality, with short lead time

2 Visualize progress control

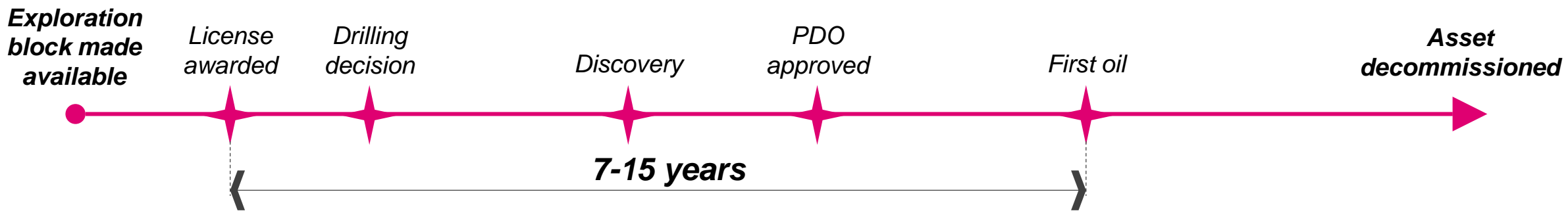


Progress is effectively **visualized** so we always know how we are doing, and we detect and respond to deviations quickly

3 Continuously learn and improve



We don't know what perfect looks like, therefore we **continuously** learn and solve problems to continuously improve



AKER BP ASA

A company set up for growth

- **Generating cash from diversified asset base**

- **Sanctioned projects have potential to deliver after-tax operating cash flow* in excess of USD 6 billion to Aker BP in the period 2020 – 2025 at current forward price**

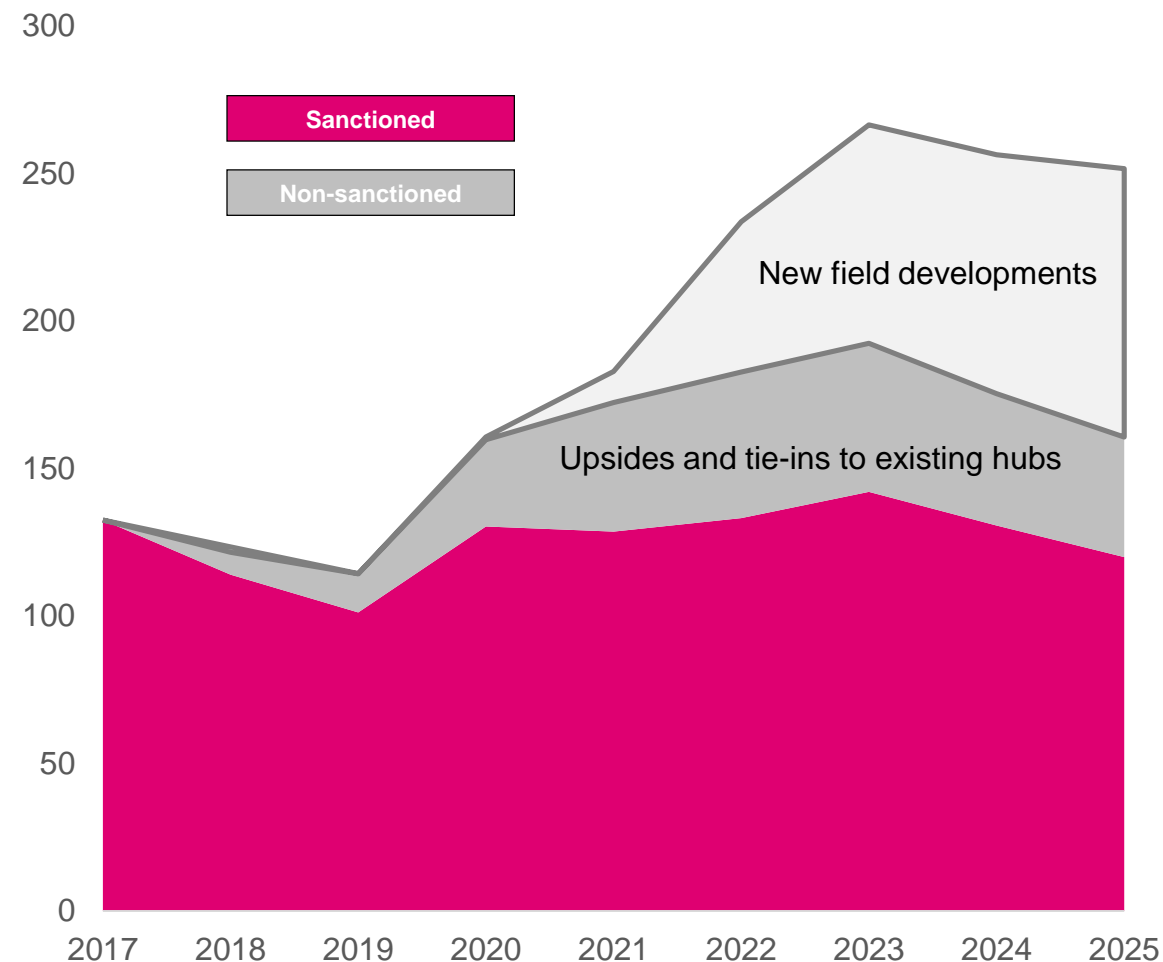
- **Resource hopper of more than 600 mboe (2C)**

- **Potential to reach production above 270 mboepd in 2023 (12% CAGR)**

- **Stepping up exploration activity to secure future production growth**

- **Proven M&A track record - targeting further inorganic growth**

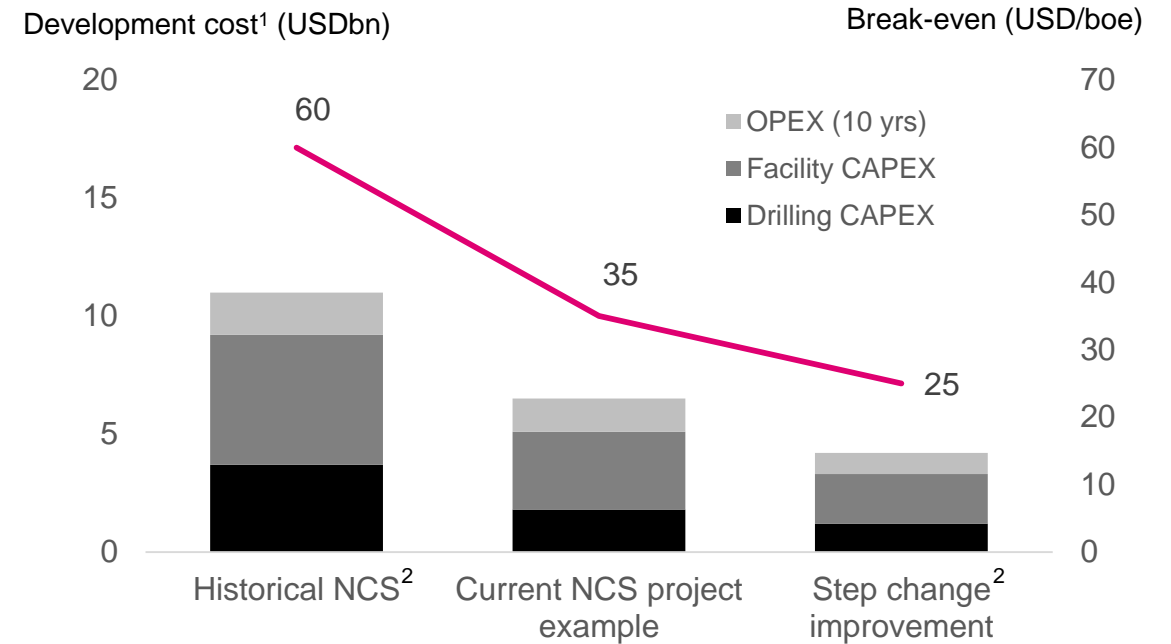
Illustrative organic production potential, mboepd net



Great savings are possible, but requires a new way of thinking

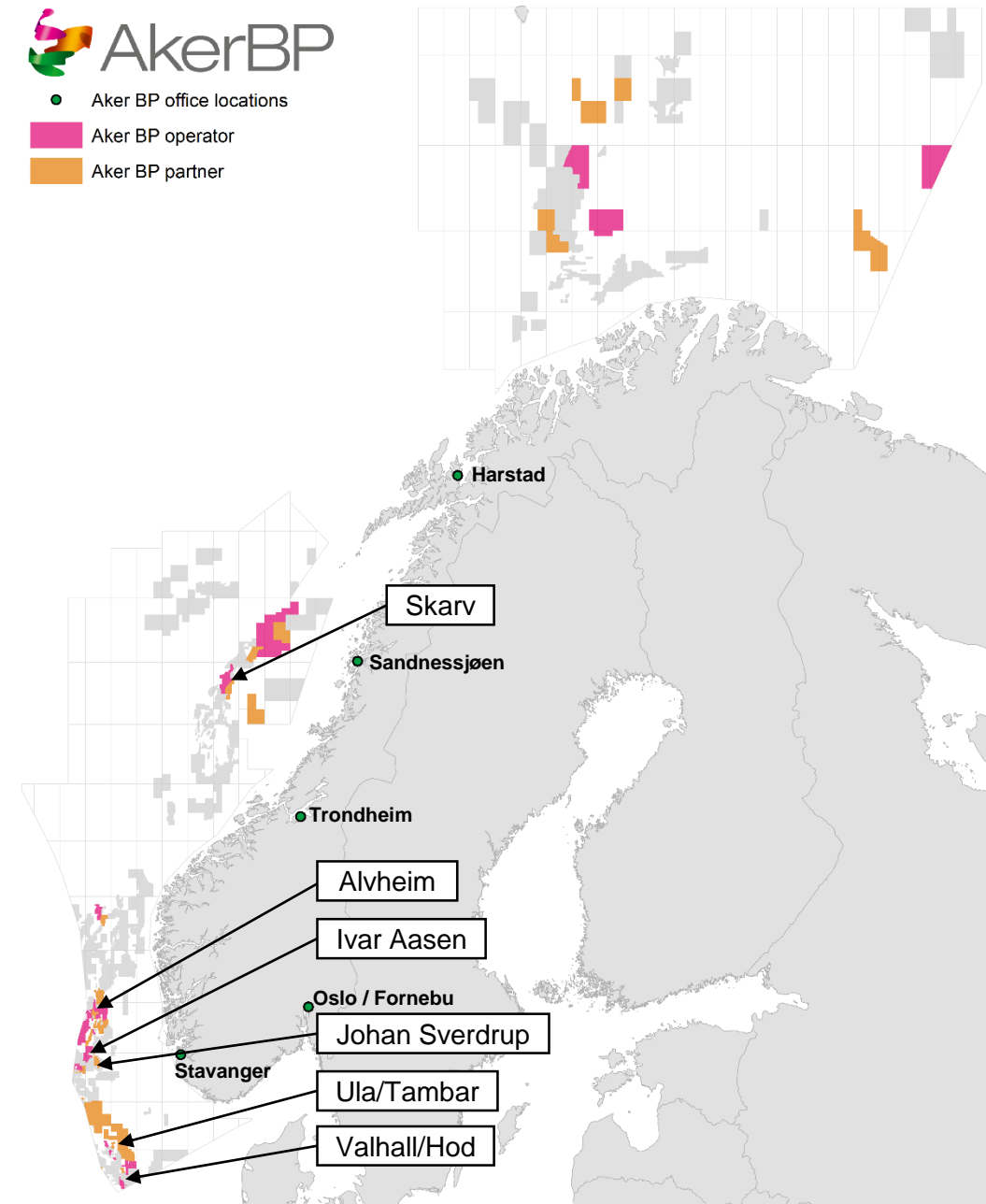
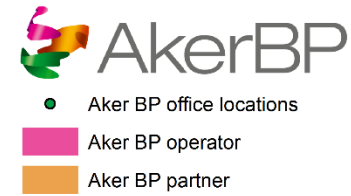
- Leveraging extensive improvement agenda and lean initiatives to revitalize business model
- Focusing on waste reduction and flow efficiency has resulted in significant improvement to date
- Further productivity enhancement is likely to include investments in new technology to reduce cost and improve HSE performance
- Step change improvement has potential to reduce project break-even prices to 25 USD/boe

Illustrative project economics (USD/boe)



CAPEX [\$ /boe]	25	14	9
Drilling [m/day]	80	158	250
OPEX [\$ /boe]	12	9	6

Closing remarks





www.akerbp.com